

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20100217014
Summary	Macedonian manufacturer of rubber and rubber products for different kinds of industries is looking for trade intermediary for their products, joint venture partner already active in this field. The company has long experience on the domestic market and also offers itself for reciprocal production to foreign partners who are related to the rubber industry.

Intermediary Information

Company Information

Year established	1988
Turnover (in Million Euro)	Up to 2
Number of Employees	10 to 49
Activity Codes (NACE-Code)	Manufacture of rubber products
Company's Products / Activities (main products, services, core activities)	Production of rubber products and rubber coating of rollers.
Contact Languages	English,
Certification/Quality standard	Other : ISO 9001
Already Engaged in International Co-operation	No
Percentage of Trans-National Activities	0% to 9%

Co-operation Proposal Information

Co-operation Offer	Financial Co-operation Joint Venture
	Technical & Production Reciprocal production

Co-operation Request	Commercial Co-operation Trade Intermediary services (agent, representative, distributor)
	Financial Co-operation Joint Venture
	Technical & Production Reciprocal production
Target Countries	Austria Croatia Denmark France Germany Italy Netherlands Norway Serbia Slovenia
Full Description : (Specification of co-operation request / offer)	<p>Macedonian company established in 1986 by a team of professional employees, with previous experience in the area of rubber and machine industry. This manufacturer of rubber and rubber products for different kinds of industries is looking for trade intermediary for their products, and also joint venture partner already active in this field. T The company has a long experience on the domestic market and also offers itself for reciprocal production to foreign partners who are related to the rubber industry. The company uses certified materials in the production process, with its technical and technological equipment. It has adjusted the production and services upon the needs and requests of the clients, regarding quality, price and terms of delivery.</p>
Main advantages the company could offer to a potential partner	<p>The company offers professionalism, recognizable quality, long term experience with tradition in production of rubber and rubber products, which are the bases of the Quality Policy of the company.</p>
Partner Information	
Type of Partners	Company
Field of Activities	Production Trade (Buying/Selling)
Number of Employees	10 to 49

Previous Experience

No Preference

Expected input of the partner

The company expects partners to work together on a long-term relationship. The partner should have positive experience in this field of activity.
